

## Message Text

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PAGE 01 STATE 089407

66

ORIGIN EUR-25

INFO OCT-01 ISO-00 COME-00 EB-11 USIA-15 RSC-01 /053 R

66617

DRAFTED BY: STATE/EUR/EE:ESEGALL COM/BEWT/TPD:PTERLIZZI

APPROVED BY: EB/OCA/REP:LHPOMEROY

COM/BEWT/TPD/562/4048:3

COM/BIC/OIM/EM/236/RSMITH

COM/BEWT/TPD/550/PKRAMARIC

EB/EWT-SHAAS

USIA/IE/GCALLOWAY PHONE

EUR/CE-BFLATIN

EB/OCA/BR-JDMCLAUGHLIN

----- 000443

P 012117Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY VIENNA PRIORITY

INFO AMEMBASSY SOFIA PRIORITY

UNCLAS STATE 089407

E.O. 11652: N/A

TAGS: BEXP

SUBJECT: US PARTICIPATION PLOVDIV FAIR - HESSTON S.P.A.

REF: VIENNA 2681

1. WE CAN ACCOMMODATE HESSTON IN SEVERAL OUTDOOR AREAS DEPENDING UPON THEIR REQUIREMENTS. THE 45 DOLLARS PER SQ. METER COST IS THE COMPLETE PACKAGE FOR SERVICES AND FACILITIES. THE OUTDOOR AREA WILL BE COVERED WITH WHITE GRAVEL CHIPS, FENCING WILL BE ERECTED, THE AREA WILL BE LANDSCAPED AND PROVIDED WITH A LARGE KIOSK DOUBLING AS OFFICE SPACE AND FOR LITERATURE DISPLAY. IN ADDITION COMMERCE FURNISHES A BUSINESS LOUNGE, CONDUCTS PROMOTIONAL MARKETING, ARRANGES EXHIBIT EQUIPMENT MATERIALS, AND GRAPHICS, PREPARES CATALOGUE PAGES, PROVIDES ASSISTANCE IN FREIGHT FORWARDING, AND OTHER AMENITIES FOR ALL EXHIBITORS.

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2. WE ARE MAKING SPECIAL EFFORT TO REACH MR. ROBERT HANSON, VICE

PRESIDENT OF HESSTON TO DESCRIBE SERVICES AND AMENITIES INCLUDED  
IN COST PACKAGE AND TO OBTAIN PARTICIPATION AGREEMENT IF POSSIBLE.  
RUSH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE089407  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** STATE/EUR/EE:ESEGALL COM/BEWT/TPD:PTERLIZZI  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740104-0870  
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**Handling Restrictions:** n/a  
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**Line Count:** 64  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** VIENNA 2681  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 OCT 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <16 OCT 2002 by boyleja>; APPROVED <03 JAN 2003 by shawdg>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** US PARTICIPATION PLOVDIV FAIR - HESSTON S.P.A.  
**TAGS:** BEXP  
**To:** VIENNA  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005